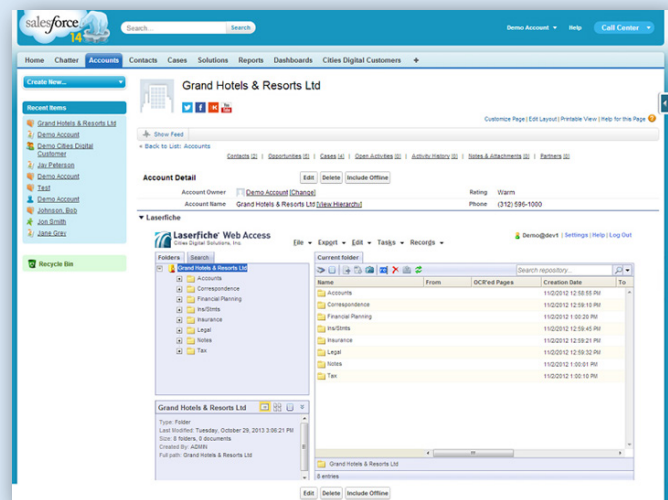# Salesforce® Integration for Laserfiche®

Cities Digital's Salesforce® Integration brings Salesforce CRM information together with Laserfiche® Document Management. From the Salesforce® interface, users can access documentation pertaining to their Accounts, Contacts and Opportunities, as well as create new folders for new contacts.

The Salesforce® Integration for Laserfiche® makes importing and distributing content more efficient. This leads to more functionality with Laserfiche® Workflow and better business processes.

The Salesforce® integration for Laserfiche® includes:

- **Accesses documentation in Laserfiche® pertaining to Accounts, Contacts and Opportunities from the Salesforce interface.**
- **Allows for full access interaction with respective client files.**
- **Provides a full repository view of Laserfiche® documentation.**
- **Utilizes Laserfiche® Web Access® functionality for document interaction – or WebLink® for read-only interaction.**
- **Includes scan, upload, edit, export, delete, and Laserfiche® search options for documents, folders, briefcases, and template data.**
- **Integrate with custom tabs created by users.**

The configuration allows for the use of tokens to build dynamic Laserfiche® Folder paths for the contact documentation, as well as the application of Laserfiche® Template Field information. Upload a briefcase per Salesforce entity to keep consistent folder structures, and choose between Laserfiche® Web Access® or WebLink® for viewing the client documentation in the Salesforce® interface.

Contact sales@citiesdigital or call 855-714-2800 x 2 for more information about Cities Digital's Salesforce® Integration for Laserfiche®.

Salesforce® & LASERFICHE®

855-714-2800
sales@citiesdigital.com
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